

# CENTER *for* CIVIL SOCIETY

## **Major Gifts Fundraising Seminar** *Washington, DC*

### **Wednesday September 4<sup>th</sup>**

7pm - 8:30pm                      Welcome Reception

### **Thursday September 5<sup>th</sup>**

8am                                      Breakfast

8:25am                                  Welcome / Opening

8:30-10am                              **Session 1: The Quest for Belonging**

10-10:05am                              Break

10:05-11:05am                              **Session 2: Finding Major Gift Donors**

11:05-11:15am                              Break: AM Snack

11:15am-12:15pm                              **Session 3: The Visits & Making the Ask**

12:15-1:15pm                              Lunch: Special Guest Interview

1:15-2:15                                  **Session 4: Planned Giving Basics**

2:15-2:30                                  Break: PM Snack

2:30-2:50                                  **Major Gifts Workshop Session**

2:55-3:55                                  **Session 5: Moves Management & Practicum**

3:55-4:25                                  **Major Gifts Q & A / Open Discussion**

5:15-7pm                                  Dinner @ Restaurant



7:30-9pm

Nighttime Monuments Tour

**Friday September 6<sup>th</sup>**

8am

Breakfast Available

8am-12:00 pm

**One-on-One Sessions w/ Presenters**